

# Greenbacks App: Templates for offers

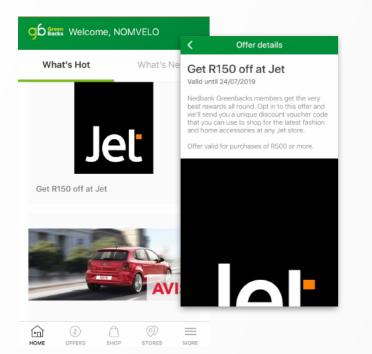
February 2020

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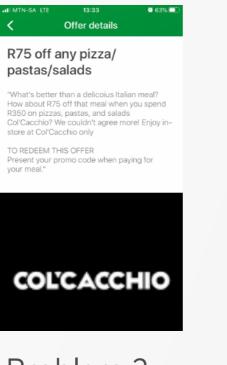
### Expanding on images



#### Problem 1

Uploading a mixture between square, vertical and horizontal formats means that all images **render different sizes** on the app. Square images also take up almost the **full screen**.

Create specific dimensions for the width and heigh of the image so that they all render the same on the app. Look at **landscape** format.



Problem 2

Images were **pixelating** because the uploaded images were too small.

The minimum width for images should be **1000px** (provided by Comarch). This is part of the image standardisation mentioned in the first item.



#### Problem 3

The images were only of the partner logos and could be more **enticing** to the offer itself.

Incorporate richer **lifestyle** images to make the offers more appealing. Brand **logos** alone do not achieve this. Lifestyle images alone are also not optimal as it creates a reliance on the heading to know who the offer is from.

A combination is most appealing.

### Expanding on the copy

| R1000 off any la | ptop            | >   |
|------------------|-----------------|-----|
| R75 off any pizz | a/pastas/salads | , > |
|                  |                 |     |
|                  |                 |     |
|                  |                 |     |
|                  |                 |     |
|                  |                 |     |
|                  |                 |     |
|                  |                 |     |

#### Problem 1

In the example above, the customer cannot see **who** the offer is from. We need to provide more information upfront.

In the offer list we only have the heading to rely on. If an image does not render properly on What's hot, then we also only have the heading.

The heading of the offer must contain the **partner name**.

| Seattle Coffee | > |
|----------------|---|
|                |   |
|                |   |
|                |   |
|                |   |
|                |   |
|                |   |

#### Problem 2

In the example above, the customer cannot see the **discount**. We need to provide more information upfront.

In the offer list we only have the heading to rely on. If an image does not render properly on What's hot, then we also only have the heading.

The heading of the offer must contain the **discount** details (percentage or rand value).

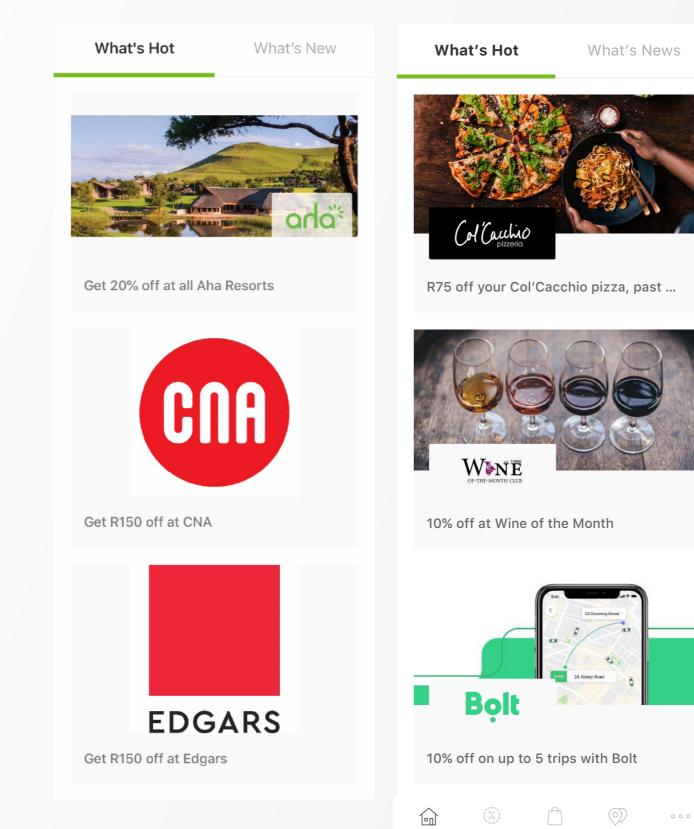
| Get 20% off w<br>Valid until 31/12 | <b>/hen you purch</b><br>/2019 | ase @faith | • > |  |  |
|------------------------------------|--------------------------------|------------|-----|--|--|
|                                    |                                |            |     |  |  |
|                                    |                                |            |     |  |  |
|                                    |                                |            |     |  |  |
|                                    |                                |            |     |  |  |
|                                    |                                |            |     |  |  |
|                                    |                                |            |     |  |  |
|                                    |                                |            |     |  |  |
|                                    |                                |            |     |  |  |
|                                    |                                |            |     |  |  |

#### Problem 3

In the offer list, the copy does **cut off** at some stage due to screen size. Look at the Faithful to nature item above.

Whilst adding the partner name and discount, we need to be aware of the character limits in the heading. It also means placing the most important information first.

#### Before & after for "What's hot"



#### Before & after for "Offer details"

#### 9:41 AM .ul GS 🗢 100% Offer details

#### R1000 off any HP laptop 🦉 63% 💷

Offer expires 31/12/2019

Stay up to speed with the latest in tech trends and convenience. Get a laptop from the HP online store before the end of the year at a really good price.

**R1000 off any laptop** between now and 31 December 2019.

How to redeem this offer

- After opting in, go to 'More' at the bottom of your screen and select 'Coupons' to get your code. If it's not immediately there, please check again later.
- Visit www.hpshop.co.za to shop for your laptop online.
- Enter your coupon code at checkout.





| 12:05         | 🦉 73% 🔲 |
|---------------|---------|
| Offer details |         |
|               |         |

#### Seattle Coffee

Opt into this exclusive discount offer for Greenbacks members only and we'll give you a unique voucher code that you can use for your next purchase at Seattle Coffee shop . Your voucher code will appear in the main menu under 'Coupons' once issued.

Tip: To get to the main menu of your Greenbacks app go to the 'More' tab at the bottom of your screen.



#### 9:41 AM III GS 🗢 100% 🔲 Offer details

#### **1 Free Seattle Coffee** beverage

Offer expires 31/12/2019

Nothing says 'we care' than a free caffeine boost or any drink of your choice from Seattle Coffee.

Delight yourself with this one time offer of any hot or cold beverage on us!

#### How to redeem this offer

- After opting in, go to 'More' at the bottom of your screen and **select** 'Coupons' to get your coupon or QR code. If it's not there immediately, please check again later.
- Present your coupon code when you pay instore at any Seattle Coffee shop.



Opt in

Opt in

13:33

Offer details

"Stay up to speed with the latest in tech trends

and convenience by updating your laptop and

Enter your promo code at www.hpshop.co.za"

hp shop

taking R1000 off the price while you're at it.

R1000 off any laptop

TO REDEEM THIS OFFER

MTN-SA LTE

### Before & after for "Offer list"

| ••• MTN-SA LTE                        | 11:23                        | 2 78% 🔲 | .nl GS ᅙ               |
|---------------------------------------|------------------------------|---------|------------------------|
|                                       | Offers                       |         |                        |
| Get 10% off 5 t                       | rips per week at Bolt        | >       | 10% off                |
| Get 20% off wh<br>Valid until 31/12/2 | nen you purchase @fa<br>2019 | ith >   | 20% off<br>Valid until |
| Get R100 off at                       | t Readers Warehouse          | >       | R100 of                |
| R1000 off any                         | laptop                       | >       | R1000 c                |
| R75 off any piz                       | za/pastas/salads             | >       | R75 off                |
| Seattle Coffee                        |                              | >       | 1 Free b               |
| Get 20% off at                        | all Aha Resorts              | >       | 20% off                |
| Get up to 10%                         | off at Avis Car Rental       | >       | Up to 10               |
| Get up to 11% o                       | off at Virgin Atlantic       | >       | Up to 1                |
| Get up to 30%                         | off at Etihad Airways        | >       | Up to 3                |
| HOME OFFERS                           | SHOP STORES                  | MORE    | Home                   |

| .111 GS ᅙ |                        | 9:41 AM     |              | 100% 🔲 ) |
|-----------|------------------------|-------------|--------------|----------|
|           |                        | Offers      |              |          |
| 10% off   | on up to 5             | 5 trips wit | h Bolt       | >        |
|           | Faithful to 31/12/2019 | o Nature p  | products     | >        |
| R100 of   | f Reader's             | Warehou     | ise books    | >        |
| R1000 d   | off any lap            | top at HP   |              | >        |
| R75 off   | your Col'C             | Cacchio p   | izza, past . |          |
| 1 Free b  | everage a              | t Seattle   | Coffee       | >        |
| 20% off   | Aha Repo               | orts accon  | nmodation    | >        |
| Up to 10  | 0% off Avis            | s Car Hire  |              | >        |
| Up to 11  | 1% off Virg            | in Atlantio | c flights    | >        |
| Up to 3   | 0% off Etil            | nad Airwa   | ys flights   | >        |
|           | <i>{</i> %}            | ſĤ          | $(\circ))$   | 000      |
|           |                        | Char        | <br>Charac   | Mana     |

Shop

Stores

More

Offers



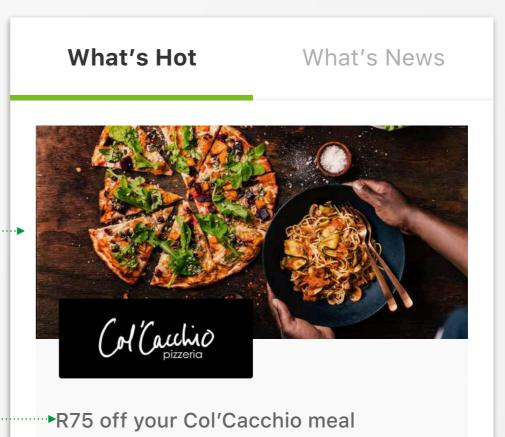
What does the offer layout look like on "What's hot", "Offer details" and the "Offer list".

### Layouts

### Structuring "What's hot"

Image

Headline





10% off at Wine of the Month

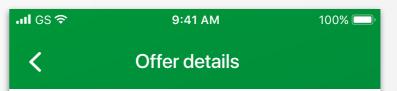
## Layouts

### Structuring "Offer details"

| Heading    | <br> | <br> |      |
|------------|------|------|------|
| Valid date | <br> | <br> | <br> |
| Paraaraph  | <br> | <br> | <br> |

#### Image

#### Button



## R75 off your Col'Cacchio meal

Offer expires 31/12/2019

The only thing more delicious than an Italian meal is to get it at a price that satisfies the soul! Treat yourself to a pizza, pasta or salad at any Col'Cacchio restaurant and enjoy this special offer on us.

**R75 off any of the above dishes** when you buy a meal worth R350 or more. Sit-downonly.

#### How to redeem this offer

After opting in, go to 'More' at the bottom of your screen and select
'Coupons' to get your coupon or QR code. If it's not there immediately, please check again later.

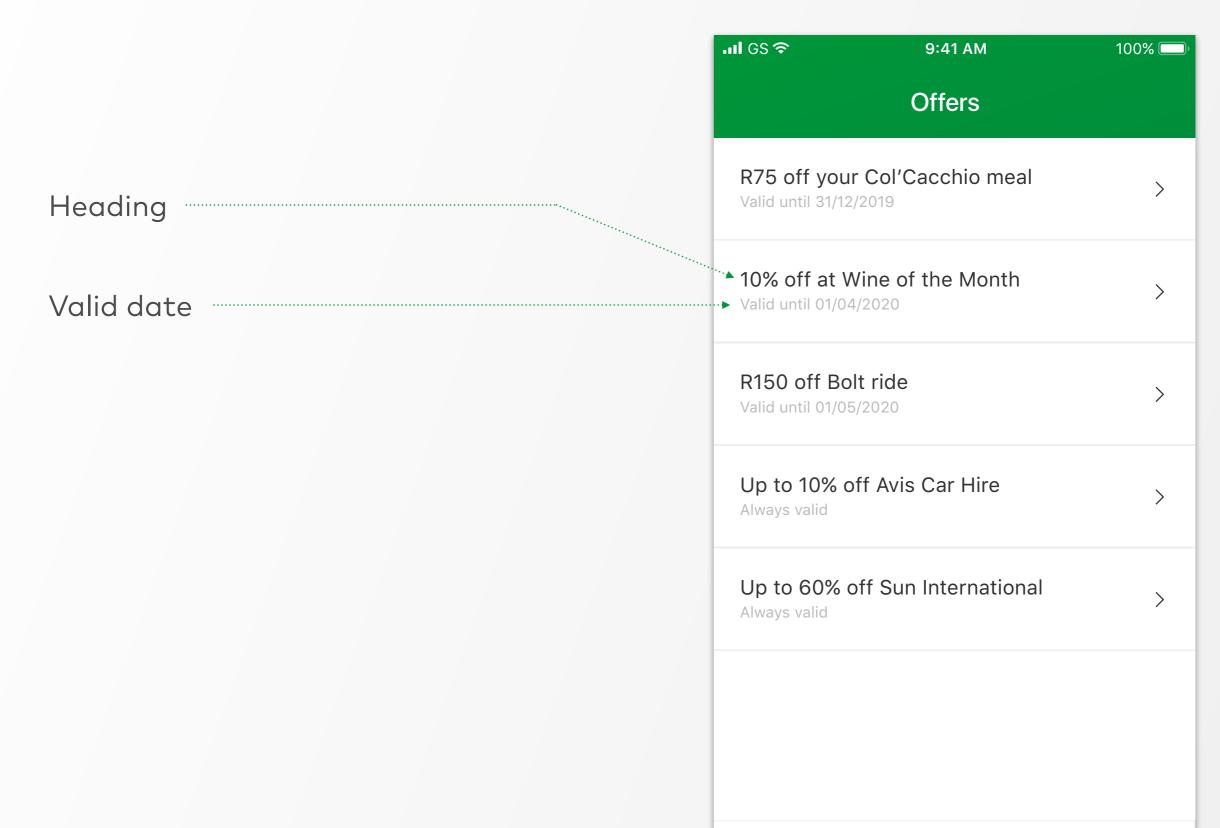
• Present your coupon code when you pay instore at any Col'Cacchio restaurant.



Opt in

## Layouts

### Structuring "Offer list"



# Templates

Copy, images & rules

## Template for copy

### Headline

Writing format: [Discount] off [Partner] [Item]

Examples:

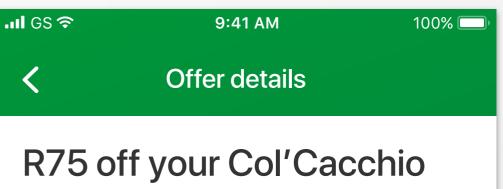
- R75 off your Col'Cacchio meal
- Up to 20% off Avis Car Rentals

### Valid date

Determined by Comarch, but the writing format is: Headline dd/mm/yyyy

### Paragraph

This is where the details of the Offer is written.



#### meal

Offer expires 31/12/2019

The only thing more delicious than an Italian meal is to get it at a price that satisfies the soul! Treat yourself to a pizza, pasta or salad at any Col'Cacchio restaurant and enjoy this special offer on us.

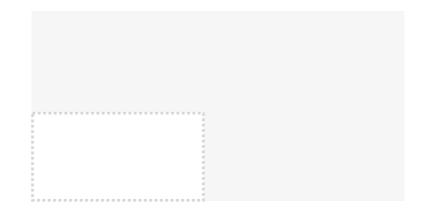
**R75 off any of the above dishes** when you buy a meal worth R350 or more. Sit-down only.

#### How to redeem this offer

- After opting in, go to 'More' at the bottom of your screen and select 'Coupons' to get your coupon or QR code. If it's not there immediately, please check again later.
- Present your coupon code when you pay instore at any Col'Cacchio restaurant.

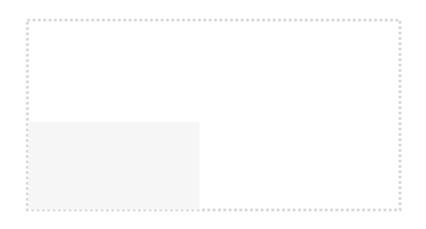
# Template for images

Individual files should be sent for the logo and lifestyle images.



#### Logo

- Format: Horizontal / landscape
- Dimensions: Because this is a logo, we cannot determine the size but it has to be horizontal and not square or vertical in size.
- File format: PNG, SVG or Vector format
- File size: Min 500kb



### Lifestyle image

- Format: Horizontal / landscape
- Dimensions: Min 1000px (w) x 588px (h)
- File format: PNG or Jpeg
- File size: Min 500kb

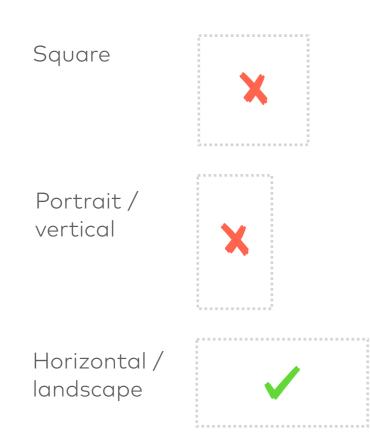
Formats and dimensions are explained in detail on the next slides.

# Rules for offer images

#### Format

Format refers to the image as being square, horizontal or portrait.

We only use horizontal / landscape images.



### File format

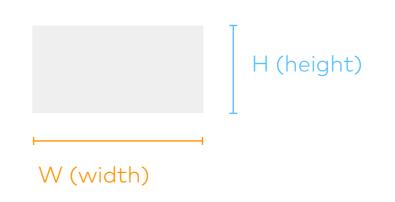
Png means there is no background in the picture. Jpeg images have a background, often white. White does not mean that the image does not have a background.



#### Dimensions

Dimensions refer to the width and height of the picture.

We only use horizontal / landscape images, thus the height will always be smaller than the width.



## Rendering different logos



